

# Wind Energy Services



## Key Milestones

06/2024

Wind Energy Services platform  
acquired Vento

**vento**

08/2024

Acquisition of neowa

**neowa**

# The Wind Energy Services platform offers installation, maintenance, blade repair, site management and repowering services by highly-skilled technicians to blue-chip OEMs, wind park owners, and operators

## Business Description & Growth Drivers



The Wind Energy Services (WES) platform is a global installation, maintenance and repowering player. As a true multi-brand service provider, the WES supports OEMs and operators on most turbine models



While key operations hubs are in Ringkøbing (Denmark) and Bremen (Germany), the group is active globally with offices also in Taiwan and Japan



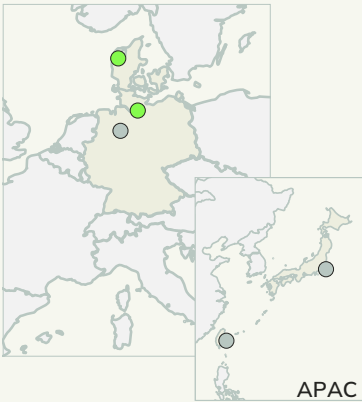
Wind capacity growth, repowering cycle, skilled labor shortage, increasing turbine complexity

## Footprint & KPIs

**40+**  
Countries operated in  
within last 5 years

**370+**  
Highly skilled service  
technicians

**440+ FTE**



## Buy & Build Profile

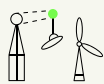
**Target Markets**  
Service niches (notably) focused on supporting the wind park operations phase

**Minimum EBITDA**  
EUR 1 million

**Geographic Focus**  
Nordics, DACH, Spain, Italy, and pan-European

## Service Offering

### Installation



On- & offshore installation

### Service



(Un-)Scheduled maintenance and upgrade/retrofit

### Blade service



High altitude, installation- and production-related blade repair

### Site Mgmt.



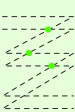
Site mgmt. and supervisors for construction, installation and HSEQ

### Repowering



Deinstallation primarily as part of repowering projects

## Impact



**Electrification**



**> 10'000 tons p.a.**  
*CO<sub>2</sub> avoidance / EURm invested*

Substitution of fossil fuel energy by scaling competitive wind power generation globally, and de-bottlenecking technicians shortage

